



GREATER FLORIDA CHAPTER

AGC of Greater Florida...A WINNING TEAM

Winner, National Building Museum 2008 Honor Award

Winner, Best Public Relations Program of the Year, AGCA 2007 & 2008

Winner, James E. Cashman Trophy for Membership, AGCA 2007

Photo Courtesy of BECK
Walker Brands

2009 Horizon Award Project of the Year Winner

Welcome to the Fastest Growing AGC Chapter in the Nation!



“Our Association exists because we can accomplish many things collectively that are beyond our reach individually. Our successes result from the combined efforts of all who participate.”

-- Barry Allred
President, Elkins Constructors
(Jacksonville General Contractor
and long-time AGCGF member)

By Bill Spann,
President/CEO, AGCGF

Truer words have rarely been spoken. We can, as a team, accomplish that which none of us can do on our own. We firmly believe that, as our office works each day to help members grow their construction businesses, a collective effort is critical. We will only succeed in the long term if we pull together as a total industry force.

This effort is particularly critical when it comes to legislative representation at the state Capitol and in Washington, D.C. The failure of one good bill or the passage of one bad bill into law can cost each of us tens-of-thousands of dollars, if not more.

Consequently, general contractors, specialty contractors and suppliers/service providers have been drawn to AGCGF's value and product like never before.

Recently, the Associated General Contractors of America (AGCA) and members of its 96 local chapters gathered at the National Building Museum in Washington, DC, to receive the Museum's 2008 Honor Award. The award was presented to the national and local chapters for "their contributions over the past 90 years to the nation's construction industry and America's quality of life." Previous award winners include a former first lady, a former United States Senator, and several top U.S. corporations.

Each of our members shares in this prestigious award. AGCGF has been contributing to the mission described by the National Building Museum -- only in the Greater Florida area. Advancing the quality of the built environment, educating the public and calling attention to the many factors that determine the form

and quality of our built world in the Greater Florida area, all define the role of your chapter during its rich history. We are extremely proud to have the AGC of Greater Florida Chapter name associated with such a prestigious award as the Honor Award of the National Building Museum.

For the record, this is the second time in two years that AGCA has been recognized nationally as a premier organization. In 2006, the American Society of Association Executives (ASAE) recognized AGCA as one of nine "remarkable associations." Using the methodology from Jim Collins' book "Good to Great", the ASAE published its finding in 2006 with 7 Measures of Success -- What Remarkable Associations Do That Others Don't.

Congratulations to AGCA on its outstanding pursuit of excellence.

When you join AGCGF, you join a winning team who makes data-driven decisions with the single goal of helping members grow their businesses. We operate under the assumption that "you treasure what you measure" and we will make decisions based on member input, verifiable statistics and then evaluate performance with hard and incontrovertible data.

We will rely on you, our members, to tell us what they want, so after joining, you should expect a short survey asking for your goals for membership. Why? Because AGCGF has a very simple definition of customer service: We ask you what you want, then we provide it.

How refreshing is that?

Best regards,



Bill Spann

President/CEO
Commander, United States Navy (retired)

Why My Firm Renewed With AGC of Greater Florida



By Richard Marshall,
AGCGF 2009-2011 Board Chairman
Vice President, Walbridge, Tampa Florida

It is an honor and privilege to serve as your Board Chairman for 2009-2011. Together, we will continue to greatly increase the value of membership, the size and quality of AGCGF...and we are just getting started. With our members' support and continued backing, we will continue to grow this chapter and become an even stronger voice for the construction industry in Florida.

As we head into 2009, I wanted to outline why my firm, Walbridge, has a commitment to AGCGF that is stronger than ever, and why your firm should too.

- The successes from the Legislative session in Tallahassee saved every AGCGF member a phenomenal amount of time, money and effort. It takes a mature business perspective to fully appreciate legislative minutiae, but suffice it to say that our lobbying efforts in Tallahassee and AGCA's efforts in Washington are critical to our businesses' success. The lion's share of our dues go towards lobbying and it is worth every penny and more. Poor legislation at the state or national level can have a devastating effect on all our businesses and if our well-crafted bills fail to pass, we all stand to lose tens-of-thousands of dollars, if not more.

- On a related note, there are more than 30 lobbying groups representing various aspects of the construction industry in Tallahassee. But only one, AGCGF, works exclusively in your interest. Retired Navy Commander Bill Spann and our team of governmental affairs experts attend meetings, conferences and legislative events to ensure your interests are protected, and they get results.

- Our Chapter is operating more efficiently and effectively than at any time in our past. Under Bill's leadership, our AGCGF staff is now making data-based decisions and carefully stewarding Chapter resources with pride and professionalism.

- AGC of America is 100 percent behind our Chapter's success. They have made significant, real contributions to AGCGF to help ensure our success here in Florida.

- The services members receive have never been better. The plan for the future continues this trend.

Walbridge is firmly onboard with the direction this chapter is headed and is excited to see the improvements we will make in 2009, 2010 and beyond. I trust that you will join me along with the rest of our member firms as we continue our amazing successes.

Best regards,

Richard Marshall
Board Chairman, 2009-2011



AGC of Greater Florida: Why YOU Need To Join

As a member of AGC of Greater Florida, you receive numerous benefits that far outweigh the investment associated with our very modest dues structure. Some of these are:

- Up-to-the-minute updates on breaking news and other events affecting Florida's construction industry. Communications about our industry is a huge benefit of membership. Your AGCGF staff in Tallahassee is watching for trends in your industry while you work in it. Since you don't have time to do both, it takes that responsibility off of your plate.
- The power of our collective voice in the state Capitol with our government and regulatory affairs programs. Legislative representation is very expensive, but allowing a bad bill to pass or a good one to fail is potentially fatal from a business standpoint.
- Expert public relations, crisis communications and marketing consulting. Our President/CEO has more than 23 years of front line experience in public relations and will assist members with issues as an exclusive benefit of membership.
- Affinity programs with vendors around the state that save your firm money.
- Year-round professional development events at little or no cost to your firm.
- First-rate educational programs.
- Regular networking events that bring members together in a myriad of enjoyable settings.
- Safety, health and continuing education programs.
- Top quality publications such as Constructor Magazine and our monthly newsletter.
- Access to our job and resume bank and other features on a newly redesigned web site.
- The commitment and leadership that you have come to expect from AGC.

- Automatic membership into AGC's National organization, AGC of America (www.agc.org).
- Entry into the prestigious, Annual Horizon Awards.
- Opportunity to participate in our Regional Advisory Committees.
- Membership in an organization whose only purpose is to help members grow their business.
- The Associated Schools of Construction (ASC) Annual Competition and Career Fair.
- Active endorsement AGC of America's Immigration Reform efforts.

WHAT YOU SHOULD KNOW...

- There are more than 30 special interest groups in Tallahassee lobbying on behalf of the construction industry. Only one, AGCGF, has the General Contractor as their top priority.
- AGC of America is 100 percent behind our Chapter's success. They have made significant, real contributions to AGCGF to help ensure our success here in Florida.
- Staff, Board, and AGC of America are firmly committed to continuing the slope of these improvements. We are working on an improved safety program, insurance initiatives, and are open to any suggestions our members have to help them grow their businesses. What are your suggestions? Let us know!



Greater Florida Chapter

**AGC of Greater Florida...because if you haven't
seen us lately, then you haven't seen us.**



AGC At Work For You: Your Advocate

Your Legislative Advocate

AGC's lobbyists are your eyes, ears and voice in the halls of Congress and state legislatures. AGC supports legislative and regulatory policies that promote public and private investment in construction services, well reasoned and practical regulatory proposals and tax laws that preserve the capital that is critical to the construction businesses.

- AGC is the only trade association that follows more than 70 federal programs that collectively provide more than \$100 billion annually for construction.
- AGC's recent efforts have included gathering more than 200 cosponsors to repeal the 3 percent withholding requirement on payments to contractors who do work for federal, state and local governments.

Fight for Your Business

• Immigration: During the comprehensive immigration debate, AGC voiced concerns about unique requirements for contractors regarding potential compliance problems. AGC also worked to strike a provision that would have mandated debarment for even minor violations of immigration law. Additionally, some in Congress and the administration want to enforce immigration laws by holding general contractors liable for subcontractor compliance with immigration laws. If these provisions would have been enacted, contractors would be banned from government contracting for nothing more than paperwork violations or for the hiring practices of their subcontractors. AGC stands up for you in the immigration debate.

- Repealing the 3 percent withholding law: AGC works to build support to repeal a provision that would require the federal, state and some local governments to withhold 3 percent from every payment to contractors. For construction contractors this is unfair and burdensome, considering the withholding percentage is higher than the average rate of profit on a construction project.
- Small business issues: AGC worked with small business leaders in Congress to ensure that all AGC small business priority issues, such as contract bundling and HUBZone Reform, were on track to be enacted.

Be Your Own Advocate: Take Action

The construction industry employs more than seven million people nationwide. AGC has shown that the activation of its members can and does impact elections and public policy. AGC is a valuable resource to elected officials and a partner to influence change that keeps construction at the forefront of economic growth. As an AGC member you will have access to this influence as well as all-inclusive member resources and tools through the AGC Legislative Action Center.

When members support the AGC Political Action Committee, they invest in prosperity and allow AGC to better advocate on behalf of industry priorities and elect candidates to office who understand the value and benefits of the construction industry.

Your Regulatory Advocate

AGC's regulatory experts are your eyes, ears and voice in the White House and governors' administrations. Here are highlights of how AGC stands up for you.

- AGC works with OSHA to make sure that the unique nature of construction jobsites are considered when safety standards are developed.
- AGC works with environmental agencies regarding the requirements for construction sites, including monitoring storm-water runoff, discharge and other pollutants.

Your Legal Advocate

AGC is no stranger to the courts. For and on behalf of its members, AGC regularly participates in ongoing litigation. AGC has frequently appeared in the U.S. Supreme Court, and its many counterparts. In just the last few years, AGC has appeared in the Supreme Courts of Texas, Florida and Georgia. Whether the issue is union bannering, insurance coverage, or liability for design defects, you can count on AGC to be there to protect your legal interests.

The Key Role of Construction in Florida's Economy

The Construction Industry in Florida

The Economic Impact of Stimulus Investment in Florida

· An additional \$1 billion in nonresidential construction spending would add about \$2.3 billion to the state's Gross Domestic Product (GDP), about \$748 million to personal earnings and create or sustain 23,000 jobs.

· 7,800 of these jobs would be on-site construction jobs located within Florida.

· 3,700 of these jobs would be direct and indirect jobs associated with construction supply materials and services. The majority of these jobs would be located within the state but there would be some out of state jobs supported.

· 11,500 of these jobs would be created when construction, supplier and service providers spend their incomes. These jobs would be based in Florida and throughout the economy.

Construction Employment

· In 2007, a total of 1,041,000 jobs were supported by the direct and indirect outlays associated with the state's nonresidential construction spending.

· The construction industry (residential plus nonresidential) employed 477,000 workers in December 2008, a decrease of 180,500 (27.4%) from July 2006 when construction employment in Florida peaked.

Nonresidential Construction Spending

· Nonresidential construction spending in Florida totaled an estimated \$45.5 billion in 2007.

· This direct construction spending in the state contributed a total of \$102.6 billion (14.0%) to state GDP of \$734.5 billion.

· Direct construction spending in the state added \$34.0 billion in additional personal earnings to the benefit of Florida residents working in the state.

Construction Industry Pay

· In 2007 annual pay of all construction workers in Florida averaged \$41,600, 6.9% more than the average for all private sector employees.

Small Business

· Florida had 60,000 construction firms in 2006, of which 90.5% were small businesses employing fewer than 20 workers.



Photo Courtesy of BECK Walker Brands
2009 Horizon Award Project
of the Year Winner

Quick Facts about the Construction Industry

The Construction Industry in United States

The Economic Impact of Stimulus Investment in United States

- An additional \$1 billion in nonresidential construction spending would add about \$3.4 billion to the Gross Domestic Product (GDP), about \$1.1 billion to personal earnings and create or sustain 28,500 jobs.

- 9,700 of these jobs would be on-site construction jobs located in the state of investment.

- 4,600 of these jobs would be direct and indirect jobs associated with construction supply materials and services. The majority of these jobs would be located within the state of investment, but there would be some out of state jobs supported.

- 14,300 of these jobs would be created when construction, supplier and service providers spend their incomes. These jobs would be based in the state of investment and throughout the economy.

Construction Employment

- In 2007, a total of 17.9 million jobs were supported by the direct and indirect outlays associated with nonresidential construction spending.

- The construction industry (residential plus nonresidential) employed 7 million workers in October 2008, a decrease of 780,000 (10.1%) from September 2006 when construction employment in the United States peaked.

Nonresidential Construction Spending

- Nonresidential construction spending in the United States totaled an estimated \$629.2 billion in 2007.

- This direct construction spending contributed a total of \$1.4 trillion (10%) to the GDP of \$13.7 trillion.

- Direct construction spending added \$662 billion in additional personal earnings.

Construction Industry Pay

- In 2007 annual pay of all construction workers in the United States averaged \$46,800, 5.5% more than the average for all private sector employees.

Small Business

- The United States had 805,400 construction firms in 2006, of which 90.9% were small businesses employing fewer than 20 workers.





AGC - A History of Success in Tallahassee for Florida's Commercial General Contractors



Bill Spann, AGCGF President / CEO
& Governor Charlie Crist

As a wise man once said, “No man’s life, liberty or property are safe while the Legislature is in session.” As a general contractor, your state legislature in Tallahassee deals with a wide variety of issues year-in and year-out that can have a profound impact on your business - either positive or negative – including contract liability,

property taxes, workers’ compensation insurance, lien law, property and casualty insurance, tort liability, building codes, licensure and scope of work, public construction, surety bonds, energy and “green” building, warranty liability, and growth management, to name just a few.

On many of these issues, your interests as a general contractor may be different from those of others involved in the construction process -- owners, banks, subcontractors, suppliers, architects, engineers, etc.

While there are over 30 organizations active in Tallahassee representing these other construction participants, there is only one organization in Tallahassee dedicated to advocating for general contractors – The Associated General Contractors.

Year after year, thanks to general contractors all over the state who dedicate their experience, expertise, time, and resources, AGC leads the charge in shaping important legislation that impacts the bottom line of every general contractor in Florida.

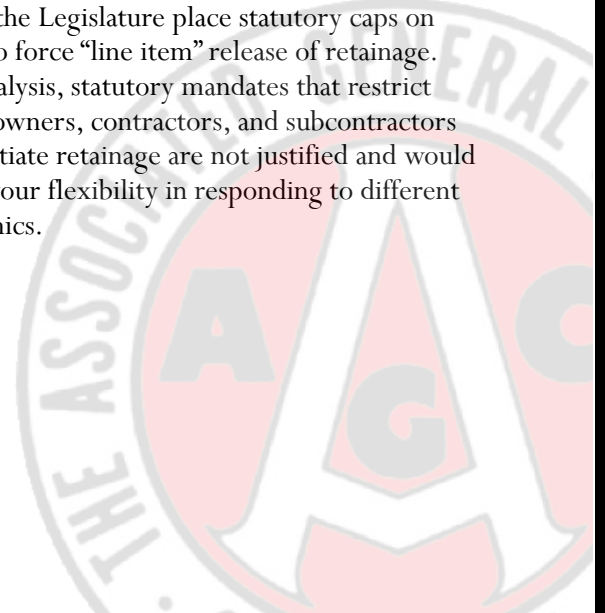
Here are just a few examples of AGC’s successes over the last few years:

- **Preserving “Pay-When-Paid” Clauses** - A pay-when-paid clause in a construction contract makes clear that the contractor is not required to pay its subcontractor until the owner has paid for the subcontractor’s work. AGC has successfully fought off repeated attempts over the past few years to abolish “pay-when-paid” clauses.

Elimination of pay-when-paid clauses would ultimately require the contractor to serve as the financial guarantor for payments to all subs, suppliers, etc., and would put the contractor in a completely untenable position with regard to the owner. Armed with the knowledge that the contractor will have to pay the subs and suppliers even if the owner delays payment, the owner would be in a position to force all manner of concessions on the contractor.

- **Reducing Your Liability Exposure** – Prior to 2006, contractors could be sued for up to 15 years after a Florida construction project was completed. Liability insurance was increasingly difficult and more expensive to obtain to cover a period of more than 10 years after project completion. In fact, liability insurance for contractors on residential construction projects was generally not available, at any price, to cover a period of more than 10 years. AGC successfully supported legislation in 2006 to reduce Florida’s 15-year liability period down to 10 years.

- **Preserving Retainage** - “Retainage” refers to the long-established practice whereby the owner withholds from each payment to the contractor a fixed percentage of the progress payment. In turn, the contractor withholds from each payment due to its subcontractors a similar fixed percentage. Retainage helps insure that subcontractors will perform their required work and promptly return to the job to correct any defects. AGC has repeatedly fended off attempts over the past few years to have the Legislature place statutory caps on retainage or to force “line item” release of retainage. In the final analysis, statutory mandates that restrict the ability of owners, contractors, and subcontractors to freely negotiate retainage are not justified and would unduly limit your flexibility in responding to different project dynamics.



• **Maintaining Your Ability to Get Surety Bonds** - The relationship between a surety and a contractor is unlike any other insurer/insured relationship. In the surety relationship, a contractual indemnity provision requires the contractor to repay the surety for all claims paid, as well as for the surety's defense costs. In 2004, a trial court opinion suggested for the first time that a surety could be sued for "bad faith" under Florida law for standing by the contractor and refusing to pay a claim that it did not feel was legitimate. AGC successfully passed legislation in 2005 to make clear that such an action is not available against a surety. Had such claims been permitted, the ability of Florida contractors to obtain surety bonds would have been severely limited, especially for small and medium-sized contractors. Further, even where legitimate defenses existed, sureties would have ended up settling claims for fear of further liability, with contractors ultimately paying those bills.

• **Fighting Local Discipline of State-Licensed Contractors** – Faced with mounting budget pressures, local governments have launched repeated attempts in the Legislature to obtain the authority to fine state-licensed contractors for violations of state licensing laws and rules. AGC has successfully opposed these efforts. State-certified contractors are licensed by the state and any discipline or fines should be administered by the state. Providing dual authority to the state and local jurisdictions would subject contractors to two regulators, each of which might seek to enforce different interpretations of state laws or rules.

• **Passing and Improving Private Plans Review and Inspections** – The 1990's saw a significant decline in the responsiveness of local building departments when performing both building plans review and inspection services. To enhance the quality, accountability, and timeliness that these important functions demand, AGC successfully supported an alternative system in 2002 that allows owners to use private providers to perform plan review and inspection services. In the years since, AGC has helped pass gradual improvements to that law to make the private process easier to use and less prone to obstacles interposed by local building officials.

• **Improving the Lien Law** – Through the years, AGC has supported many improvements and clarifications to the lien law to make it more workable for contractors. At the same time, AGC has opposed repeated efforts to make the law even more complex and costly to administer, e.g., creation of a new "rolling" notice to owner/contractor that could be served at any time prior

to project completion. In the past few years, much of the action on this front has centered on the notice of commencement. Currently, a notice of commencement must be recorded and filed with the building official prior to the first inspection. AGC has successfully opposed several bills that would have required the notice of commencement to be recorded much earlier – prior to submitting the building permit application. This change would needlessly complicate the priority of liens and raise practical problems when construction is not begun with 90 days of the notice or it otherwise "expires."

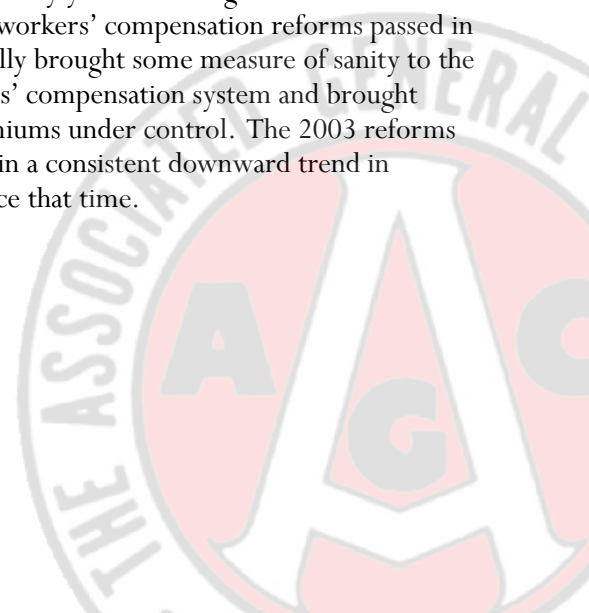


*Congressman John Mica &
David Hayes, AGCGF Board Chairman*

• **Repealing "Joint & Several" Liability** - Florida's tort system has long operated under the doctrine of "joint and several liability," in which each party at fault could be held individually liable for the full amount of damages awarded to a plaintiff, regardless of that party's percentage of fault. For example, if a particular injury gave rise to \$1,000,000 in damages to a plaintiff,

but the party found 70% at fault for the injury was unable to pay his or her 70% share, the party only 30% at fault could be liable for the entire \$1,000,000 in damages awarded to the plaintiff (instead of just \$300,000). In 2006, AGC supported a successful bill repealing the last vestiges of joint and several liability. In effect, this new law ensures that a person or entity will only pay damages proportional to their individual percentage of fault.

• **Keeping Workers' Compensation Rates Low** – Bills are filed every year in the Legislature to undo the AGC-backed workers' compensation reforms passed in 2003 that finally brought some measure of sanity to the state's workers' compensation system and brought spiraling premiums under control. The 2003 reforms have resulted in a consistent downward trend in premiums since that time.



• **Combating Metals Theft from Construction Sites** – With the price of many metals soaring and metals theft from construction sites reaching epidemic proportions, AGC successfully pushed legislation in 2008 to enhance the criminal penalties for metals theft and increase regulation of secondary metals recyclers so that thieves will be easier to catch.

• **Opposing Burdensome New State Immigration Requirements** - AGC successfully opposed bills over the last few years requiring all contractors under contract with a public entity to check the work-authorization of all employees through the federal government's E-Verify system. The accuracy rate of the e-Verify program is estimated at only 92-94%, and the accuracy rate for foreign-born workers may be as low as 60%. On any major construction project, there will be large numbers of both "false negatives"—illegal immigrants listed as legal—and "false positives"—legal immigrants listed as illegal. Further, the bills are generally unclear on the extent to which a contractor could be held liable for a subcontractor's failure to verify the immigration status of the sub's workers. AGC's position is that effective immigration and border control can only be achieved



Senator Don Gaetz
David Hayes, AGCGF Immediate Past
Board Chairman
Bill Spann, AGCGF President / CEO

through a comprehensive, nationwide approach put in place by the federal government. Piece-meal attempts at reform on a state-by-state basis are doomed to failure.

• **Clarifying Condo Warranties** - Florida has two statutes creating warranties in favor of condominium owners. Section 718.203 is intended to apply to projects that are commenced as condominiums and creates a warranty from the developer, contractor, and subcontractors. Section 718.618 is intended to apply to structures that are converted to condominiums and creates a warranty from the developer. These statutes, however, did not squarely deal with the situation where a project, e.g., an apartment building or a hotel, is converted to condominiums mid-way through construction or upon completion or substantial completion. Contractors were thus left to guess about which warranties apply. In 2006, AGC successfully obtained passage of legislation that clarifies this confusion and makes clear that contractors and subcontractors have no condo law related warranty obligations in situations where construction of an improvement was commenced prior to its designation by the developer as a condominium.

• **Passing Jessica Lunsford Act "Fixes"** - The Jessica Lunsford Act was passed in 2005. Among other things, the Act required fingerprinting and background screening of any contractor personnel "who are permitted access on school grounds when students are present." The law had previously required this level of screening only with respect to contractor personnel who had "direct contact" with students. Businesses that engage in work on school property (construction, utilities, materials suppliers, delivery services, etc.) soon discovered a number of practical issues created by this background screening requirement, including: (a) varying interpretations from school board to school board about what constitutes an offense involving "moral turpitude" that would exclude a worker from school premises; (b) widely varying costs for background checks; and (c) the potential need for duplicative checks as workers move from one school district to another. In 2007, AGC successfully backed legislation to correct these problem areas and make the law more workable for contractors.

• **Placing Limits on Owner-Controlled Insurance Programs** - In 2004, the Legislature passed an AGC-backed bill to put specific conditions on a public entity's use of an owner-controlled insurance program ("OCIP") in connection with a public construction project. Among other conditions, the estimated total cost of the public construction project must be at least \$75 million, at least \$30 million if the project is for construction or renovation of two or more public schools during a fiscal year, or at least \$10 million if the project is for construction or renovation of one public school. In 2007, AGC managed to pass important additional requirements on OCIP's, including that the OCIP must maintain coverage for contractors and subcontractors for the full 10 years during which a lawsuit based upon construction defects may be brought.

When faced with the everyday demands of your business, it is all too tempting to respond to calls for your participation in trade or civic groups by saying "let the other guy do it." While AGC has been blessed to have the active participation of many fine general contractors, subs, and suppliers over the years, your absence and the absence of your experience and insight are keenly felt. With an entire state to cover – that's 40 state senators, 120 state representatives, a Governor and Cabinet, and dozens of state agencies – YOUR INDUSTRY NEEDS YOU, TODAY!



The Associated General Contractors of Greater Florida, Inc.

1538 Metropolitan Blvd., Suite A-2, Tallahassee, FL 32308 * 850-656-6009 - office * www.agcfl.org * dawn@agcfl.org

MEMBERSHIP APPLICATION

Please type or print

Company Name _____

Mailing Address: _____

City: _____ State: _____ Zip: _____

Physical Address: _____

City: _____ State: _____ Zip: _____

Phone Number: _____ Fax Number: _____

E-Mail: _____ Website: _____

Briefly Describe Your Company's Line of Business: _____

How many years in business? _____ How many employees? _____

COMPANY REPRESENTATIVES

(To receive AGC of Greater Florida communications)

Name: _____ Title: _____ Phone: _____ E-Mail: _____

Name: _____ Title: _____ Phone: _____ E-Mail: _____

Name: _____ Title: _____ Phone: _____ E-Mail: _____

CHAPTER ANNUAL DUES SCHEDULE

AGC of Greater Florida dues include both chapter and national dues. AGC of Greater Florida pays the mandatory AGC of America dues on your behalf.

| Check One | Membership Type | Volume | Chapter Dues | National Dues | Total |
|--------------------------|---|---------------------|-----------------|---------------|----------------|
| <input type="checkbox"/> | General Contractor (Based on annual volume) If you are a brand new GC member (<i>not a returning member</i>) you receive a significant discount on National dues for the first three years of membership. Please contact us at 850-656-6009 for details. | Over \$45 million | \$5,500 | \$3,950 | \$9,450 |
| | | \$20 - 45 million | \$3,725 | \$2,775 | \$6,500 |
| | | \$10 - \$20 million | \$2,750 | \$1,495 | \$4,245 |
| | | \$5 - \$10 million | \$2,000 | \$995 | \$2,995 |
| | | \$2 - 5 million | \$2,000 | \$595 | \$2,595 |
| | | Under \$2 million | \$1,500 | \$450 | \$1950 |
| <input type="checkbox"/> | Specialty Contractor | | \$950.00 | | |
| <input type="checkbox"/> | Supplier/Service Provider | | \$950.00 | | |

Payments, contributions or gifts to the AGC of Greater Florida, inc., are not deductible as charitable contributions for Federal Income Tax purposes. However, dues payments may be deductible as an ordinary and necessary business expense subject to restrictions imposed as a result of lobbying activities. The AGC of Greater Florida, Inc., estimates that the non-deductible portion of the 2008 dues allocable to lobbying is 18%.

Signature of Applicant

Date

By signing this application you are giving AGC of Greater Florida permission to send any type of communication concerning association services and events.

MEMBERSHIP RECRUITMENT

Members participating in the **Golden Hard Hat Incentive Program** are given credit for sponsoring new members and eligible to win valuable prizes! If your company was recruited by another member, please take a moment to complete this section.

Recruited by: _____
Name Company Phone

PAYMENT OPTIONS

Check (*Please enclose*) Credit Card Card Number: _____ Exp. Date: _____
Card Type: Visa Master Card Discover 3 or 4 Digit CVV2 Code (on back of card): _____
Name on Card: _____ Signature: _____ Date: _____



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